Liberty Mutual Insurance Company

Profile 1 - Commercial Vehicle:

Operator 1:

Male, Age 45 No driver training Licensed 25 years, Appropriate class license New business 1 AF 12 months ago No convictions in 3 years 2013 Ford Ecoline E450, SD Cutaway Use: wholesale delivery truck for a T.V sales and service operation List Price New: \$34,050

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	691.79	86.47	168.94	9.12	956.32	54.22	8.00	197.40	109.65	369.27	1325.59
Proposed	648.37	105.28	221.97	10.83	986.44	60.79	10.00	241.86	113.85	426.50	1412.94
% +/- to Current Rates	-6.28%	21.74%	31.39%	18.75%	3.15%	12.12%	25.00%	22.52%	3.83%	15.50%	6.59%
005 Current	504.85	63.11	123.28	9.12	700.36	54.22	8.00	243.55	102.64	408.41	1108.77
Proposed	407.67	66.20	139.56	10.46	623.89	56.72	10.00	250.38	93.50	410.60	1034.49
% +/- to Current Rates	-19.25%	4.90%	13.20%	14.69%	-10.92%	4.61%	25.00%	2.80%	-8.91%	0.54%	-6.70%
006 Current	483.34	60.42	118.03	9.12	670.91	54.22	8.00	287.36	107.39	456.97	1127.87
Proposed	428.28	69.54	146.62	10.58	655.02	59.97	10.00	316.87	110.46	497.29	1152.31
% +/- to Current Rates	-11.39%	15.10%	24.22%	16.01%	-2.37%	10.60%	25.00%	10.27%	2.86%	8.82%	2.17%
007 Current	504.85	63.11	123.28	9.12	700.36	54.22	8.00	243.55	102.64	408.41	1108.77
Proposed	407.67	66.20	139.56	10.46	623.89	56.72	10.00	250.38	93.50	410.60	1034.49
% +/- to Current Rates	-19.25%	4.90%	13.20%	14.69%	-10.92%	4.61%	25.00%	2.80%	-8.91%	0.54%	-6.70%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

Current	RATE GROUP - 12	Proposed:	RATE GROUP - 10
	CLASS 44		CLASS 44
	DRIVING RECORD 1		DRIVING RECORD 1
	No Discounts Apply		No Discounts Apply

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Implementation Dates (D/M/Y)					
New Business:	01-06-22				
Renewals:	01-06-22				

Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$500 Deductible Comprehensive \$500 Deductible

Liberty Mutual Insurance Company

Profile 2 - Commercial Vehicle:

Operator 1:

Male, Age 35 No driver training Licensed 12 years, Appropriate class license New business 1 AF 12 months ago No convictions in 3 years 2014 Dodge Ram Cargo Van Use: wholesale delivery truck for a computer sales and service operation List Price New: \$29,845

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	674.92	84.36	164.82	9.12	933.22	54.22	8.00	244.88	149.49	456.58	1389.80
Proposed	668.42	108.53	228.83	10.83	1016.61	60.79	10.00	366.82	170.77	608.38	1625.00
% +/- to Current Rates	-0.96%	28.65%	38.84%	18.75%	8.94%	12.12%	25.00%	49.80%	14.24%	33.25%	16.92%
005 Current	492.54	61.57	120.28	9.12	683.50	54.22	8.00	302.13	139.93	504.28	1187.78
Proposed	420.28	68.24	143.88	10.46	642.86	56.72	10.00	379.75	140.24	586.71	1229.57
% +/- to Current Rates	-14.67%	10.84%	19.62%	14.69%	-5.95%	4.61%	25.00%	25.69%	0.22%	16.35%	3.52%
006 Current	471.55	58.94	115.15	9.12	654.76	54.22	8.00	356.47	146.40	565.10	1219.86
Proposed	441.53	71.69	151.16	10.58	674.95	59.97	10.00	480.59	165.68	716.24	1391.19
% +/- to Current Rates	-6.37%	21.62%	31.27%	16.01%	3.08%	10.60%	25.00%	34.82%	13.17%	26.75%	14.05%
007 Current	492.54	61.57	120.28	9.12	683.50	54.22	8.00	302.13	139.93	504.28	1187.78
Proposed	420.28	68.24	143.88	10.46	642.86	56.72	10.00	379.75	140.24	586.71	1229.57
% +/- to Current Rates	-14.67%	-14.67%	-14.67%	-14.67%	-5.95%	4.61%	25.00%	25.69%	0.22%	16.35%	3.52%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

Current:	RATE GROUP - 15	Proposed:	RA
	CLASS 36		CL
	DRIVING RECORD 1		DF
	No Discounts Apply		No

posed:	RATE GROUP - 13
	CLASS 36
	DRIVING RECORD 1
	No Discounts Apply

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Implementation Dates (D/M/Y)					
New Business:	01-06-22				
Renewals:	01-06-22				

Coverages: Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$500 Deductible Comprehensive \$500 Deductible

Liberty Mutual Insurance Company

Profile 3 - Commercial Vehicle:

Operator 1:

007

% +/- to Current Rates

Male, Age 40 No driver training Licensed 20 years, Appropriate class license Renewal, Insured with current insurer for the last 10 years No AF accidents in 10 years No convictions in 10 year 2012 Ford F150 Lariat Use: Artisans Truck. No List Price New: \$44,100

Current

Proposed

No convictions in 10 years 2012 Ford F150 Lariat Supercab 2WD Use: Artisans Truck. No personal use List Price New: \$44,100											
Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	400.62	50.08	97.83	9.12	557.64	54.22	8.00	98.74	109.65	270.61	828.25
Proposed	356.66	57.91	122.10	10.83	547.50	60.79	10.00	141.19	132.82	344.81	892.31
% +/- to Current Rates	-10.97%	15.65%	24.81%	18.75%	-1.82%	12.12%	25.00%	43.00%	21.13%	27.42%	7.73%
005 Current	292.36	36.54	83.24	9.12	421.26	65.28	8.00	121.82	102.64	297.74	719.00
Proposed	224.26	36.41	76.77	10.46	347.90	56.72	10.00	146.17	109.08	321.97	669.87
% +/- to Current Rates	-23.29%	-0.36%	-7.77%	14.69%	-17.41%	-13.11%	25.00%	19.99%	6.27%	8.14%	-6.83%
006 Current	279.90	34.99	68.35	9.12	392.36	54.22	8.00	143.73	107.39	313.34	705.70
Proposed	235.59	38.25	80.65	10.58	365.08	59.97	10.00	184.98	128.86	383.82	748.90
% +/- to Current Rates	-15.83%	9.33%	18.00%	16.01%	-6.95%	10.60%	25.00%	28.70%	20.00%	22.49%	6.12%

65.28

56.72

-13.11%

8.00

10.00

25.00%

121.82

146.17

19.99%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

292.36

224.26

-23.29%

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

36.54

36.41

-0.36%

83.24

76.77

-7.77%

9.12

10.46

14.69%

Current:	RATE GROUP - 12	Proposed:	RATE GROUP - 11
	CLASS 35		CLASS 35
	DRIVING RECORD 6		DRIVING RECORD 6
	No Discounts Apply		No Discounts Apply

421.26

347.90

-17.41%

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Implementation Dates (D/M/Y) New Business: 01-06-22 Renewals: 01-06-22

Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$500 Deductible Comprehensive \$500 Deductible

102.64

109.08

6.27%

297.74

321.97

8.14%

719.00

669.87

-6.83%

Liberty Mutual Insurance Company

Profile 4 - Commercial Vehicle:

Operator 1:

Male, Age 45 No driver training Licensed 25 years, Appropriate class license New business No AF accidents in 10 years No convictions in 10 years 2012 Mack Granite GU813 Tri Axle Dump List Price New: \$148,000

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	205.63	25.70	50.21	9.12	290.66	54.22	8.00	277.49	131.73	471.44	762.11
Proposed	553.29	89.84	189.42	10.83	843.38	60.79	10.00	677.79	230.13	978.71	1822.09
% +/- to Current Rates	169.08%	249.53%	277.22%	18.75%	190.16%	12.12%	25.00%	144.26%	74.69%	107.60%	139.09%
005 Current	150.06	18.76	36.64	9.12	214.58	54.22	8.00	342.37	123.31	527.90	742.48
Proposed	347.89	56.49	119.10	10.46	533.94	56.72	10.00	701.67	188.99	957.38	1491.32
% +/- to Current Rates	131.83%	201.16%	225.01%	14.69%	148.83%	4.61%	25.00%	104.95%	53.26%	81.36%	100.86%
006 Current	143.67	17.96	35.08	9.12	205.83	65.28	8.00	403.96	129.01	606.25	812.07
Proposed	365.48	59.34	125.12	10.58	560.52	59.97	10.00	888.00	223.27	1181.24	1741.76
% +/- to Current Rates	154.40%	230.44%	256.64%	16.01%	172.33%	-8.13%	25.00%	119.83%	73.06%	94.84%	114.48%
007 Current	150.06	18.76	36.64	9.12	214.58	54.22	8.00	342.37	123.31	527.90	742.48
Proposed	347.89	56.49	119.10	10.46	533.94	56.72	10.00	701.67	188.99	957.38	1491.32
% +/- to Current Rates	131.83%	201.16%	225.01%	14.69%	148.83%	4.61%	25.00%	104.95%	53.26%	81.36%	100.86%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

Current:	RATE GROUP - 27
	CLASS 54
	DRIVING RECORD 6
	No Discounts Apply

Proposed:	RATE GROUP - 26
	CLASS 42
	DRIVING RECORD 6
	No Discounts Apply

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Implementation Dates (D/M/Y) New Business: 01-06-22 Renewals: 01-06-22

Coverages: Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$5000 Deductible Comprehensive \$5000 Deductible